

Food Stuff Processing - Confectionary

Integrated Suite of Modules

Horizontal Modules

- Enterprise Manager
- Consolidation
- Financials
- Fixed Asset Management
- Materials
 - Procurement
 - Inventory Management
- Sales and Distribution
 - Order Processing
 - Billing and Dispatch Logistics
 - Carrier / Transporter Management
- Production Planning and Control
- Production and Costing
- HR & Payroll
- Data Export and Import

Industry Specific Vertical Solutions

- Point of Sales Application for Retail Point / Restaurant / Take Away
- PDA based Van Delivery Application Module
- Formulation, Flavor, Color, Palletisation Module
- Deep Freeze and Other Equipment, AMC and Maintenance Module

Optional Modules

- Corporate Dashboards with Key Performance Indicators
- Document Imaging / Storage and Retrieval
- Web based Reporting Services
- Excise / VAT

Highlights

- Define your own Production Process
- Multiple Formulations, Flavor and Color Testing
- Process Loss
- Consumer Scheme and Trade Scheme
- Maintenance of MRP and Manufacturing Month wise Stock
- Material Requirement Planning
- PDA / Handheld based Sales Force Automation for capturing of Secondary Sales Data

- Geographical or Regional Analysis
- Multi Unit Production Planning
- Handling of Banner, Brand, Product, Variant
- Low Cost Data Transfer

Details of Modules

Define your Own Production Process

You can have total control over your production process as you can add a new process or modify the existing one as per your requirement for Cake, Patties and Pastry as well as Chocolate, Toast, Cheese Straw, Cream Roll, Pizza/Hotdog Roll, Sandwich, Burger, Cookies etc.

Multiple Formulation Record

- For manufacturing the same item, system allows you to choose alternate costing of different variant of BOM, especially important where there are many components and substitutes of various chemicals.
- You can create, change and add BOM's as per the requirement for various production processes through BOM Master. In this way you can have 100 BOM's for 100 types of production.

Flavor/Color Testing

Unlike other industry Food Processing industry has got a significant difference during Chemicals (Flavor/Color) Received – Stock Updating (GRN) process. Matrix ERP provides the facility of Chemical Testing (Physical as well as Laboratory) once the goods enter into the factory and before GRN update.

Separate Inventory of different type of EGG

You can keep and maintain separate Egg Inventory in your store as follows:

- Egg from Arambagh Hatcheries
- Egg from Midnapore Hatcheries
- Egg from other Hatcheries

As Egg pricing heavily influences your Product Costing, this Inventory system will help you a lot.

Process Loss

Different categories of Standard Losses, Handling Losses, Process losses and Abnormal Losses can be recorded batch wise and can be done by comparing the standard loss provided in the BOM Master with the actual loss occurred at the time of physical stock taking.

Taxable and Non-Taxable Billing

The Software will provide you the following Billing options for each outlet/distributor:

- Taxable Billing Plan into various activities and those activities into again sub sub activities.
- Non-taxable Billing (e.g. Savory Items)

So you can send separate bills to the outlets based on Taxable and Non-taxable items. Apart from the above we have some other billing techniques also which we will discuss when we will meet.

Palletisation

Creation of Curtains at the time of Packing and its despatch can be created and a despatch list can be created automatically from the sales indent on the basis of available stock.

Low Networking Cost

- Retail Companies are known for having large Distribution Network, large no of Branches. So on line information on Sales and Stock is very much required for better despatch planning.
- Matrix ERP has got an in built Data Export / Import module that helps the management to do the better distribution planning.
- Leased Line, VSAT, Router not required only a PC and Internet connection will serve the purpose.

Better Logistics Management

One of the difficulties for Retail companies is to manage the stocks in different locations. Excess Stock lying in on branch/depot can be transferred to another to avoid unnecessary production. So the software will give you the right information to keep the lower Inventory and lower Cost.

Analysis of Sales Data

- Sales Data can be divided into Banner, Brand, Product, Variant, Size etc.
- Can be further categorised into Geography, Country, State, Region, Market etc.
- Can be further categorised into Salesman, Area Sales Manager, Territory Sales Manager, Regional Sales Manager, Marketing Manager etc.

In-depth sales Analysis at all the level described above helps the FMCG/Retail organisation where Sales and marketing is the main activity to a great extent without which the data will be too long and meaningless. This is one of the strong features of Matrix ERP.

Consumer Scheme and Trade Scheme

- Numerous kinds of Schemes are available in the software. In FMCG/Retail market there are various kinds of discounts are given viz. Quantity Discount, Special Discount, based on Sales Quantity and Sales Value.
- Various kinds of Incentives like Trade Discount – where for one does not sale – one is free. Heterogeneous Trade Scheme – for one does not sale – other product free

Calculate Advertisement and Publicity Cost

Another important exercise in FMCG company is to calculate the advertisement and Publicity cost and compares it with the return on a particular period is one of the strong features of matrix ERP.

Cost Analysis – Raw Materials and Packing Materials

- It is very important for FMCG companies to analyse the cost of Raw Materials and Packing Materials for each item and for each location.
- Freight is another significant element of costing and it is important that these elements are taken care of.

Multi Level Account Code

You can be able to track Vehicle expenses (Expense Main Account) by Type of Expense (Activity Code) and Car Registration No. (Activity Code) for a car used for Sales Promotion.

Budgeting

The system allows for definition of Budgets at all consolidations levels viz. Company, Division, Department, Main Account, Sub-Account, Analysis code etc. Budgets can be defined for previous or future periods. Simple G/L Account budgets for specific periods can also be created.

Material Requirement Planning (MRP)

1. The material requirement planning can again be broken into Yearly / Half Yearly / Quarterly / Monthly / Weekly production schedules.
2. Materials can then be procured in that journey cycle thereby reducing over inventory.
3. Once procured the stores has a clear idea regarding the requirement of raw materials on the shop floor

Sales Outlet/Dealer Management

- MATRIX ERP provides the efficient, exhaustive and comprehensive depot Module that allows the depot to perform sales operations only the rates and prescribed discount structures provided by the head office. Control is also kept on the Credit notes of various kinds being generated at the branches.
- What is also extremely essential is an efficient method of low cost connectivity. MATRIX ERP addresses this need by ensuring that all data being transferred from depot to head office and vice versa are compliant with EDI standards. This enables the data to be transferred via Internet, leased lines, ISDN, x.25, x.500 and all other WAN compliant standards. The speed at which the data can be transferred is the very backbone of the system. This with the lowest of networking costs.